



Managing data, privacy and security under the new credit reporting regime

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About IIS

- Building trust and privacy through global thought leadership and consultancy work for a range of public and private organisations
- Services: privacy governance & strategy, privacy impact assessments and audits, regulator, customer & stakeholder engagement, identity management, privacy training.....





















Overview

- > Accelerating privacy regulation
- New credit reporting regime
- Impact of data breaches
- Pressing privacy issues: security, governance, data quality and transparency
- Trust and allocation of risk



Changing Privacy Regulation

- In Australia:
 - Privacy Amendment (Enhancing Privacy Protection)
 Bill tabled May 23, 2012
 - House and Senate committees' inquiries due 11 and 21 September, 2012
 - New law commences 9 months after royal assent
- Accelerating global regulatory developments:
 - Asia-Pacific, United States and Europe Building trust and innovative privacy solutions



Comprehensive credit reporting

> Introduction of 'comprehensive' information:

Consumer credit liability

Repayment history

Key changes:

Individuals may request that their personal information not be used or disclosed in cases of suspected identity theft or fraud

Credit reporting bodies and credit providers must have clear and up-to-date information policies

Affected information recipients to take reasonable steps to implement practices, procedures and systems to comply with law and binding codes

Retention obligations	Pre-screening of credit offers
Credit reporting code	Fines of up to \$1,100,000



Why credit managers should care

- The finance sector continues to be the most frequently complained about industry in relation to privacy
- Together, the finance and debt collecting/credit reporting sectors comprise approximately a quarter of all complaints
- > Managing data will become more complicated with the introduction of comprehensive credit reporting

(Statistics based on the 2010-2011 Annual Report of the Office of the Australian Information

Commissioner) Building trust and innovative privacy solutions

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Reputation – Loss of trust



CNET > News > Privacy & data protection

June 16, 2005 4:44 PM PDT

Canadian credit agency reports data breach

By Joris Evers Staff Writer, CNET News

The credit files of about 600 Canadian consumers were accessed without authorization, credit reporting agency Equifax Canada said Thursday. The breach resulted from what appears to be improper use of the access codes and passwords of one of Equifax's customers, the company said in a statement. Most of the affected people are in British Columbia, and all have been contacted and offered a one-year subscription to a credit monitoring service, Equifax said.

This is not the first data security mishap at Equifax Canada. In March last year the company, a subsidiary of Atlanta-based Equifax, warned that the credit reports of about 1,400 consumers had been accessed by criminals posing as legitimate credit grantors. Both cases have been reported to the Royal Canadian Mounted Police, according to Equifax.



RETAIL | 3/30/2012 @ 10:59AM | 22,219 views

Credit Card Processor Hit by Data Breach; Trading Halted

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A processor of credit and debit cards, Global Payments Inc., has reportedly been hit by a security breach. The Wall Street



Comments 15

VISA, MasterCard suffer 'massive' US data breach

March 31, 2012

Brian Krebs

Up to 10 million credit cards could be affected.

₹ Recommend <125 ♀ +1 < 1

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Reputation – Loss of trust



Epsilon email security breach widens

Recommend < 0

KAREN DEARNE Australian IT April 07, 2011 12:02PM

AUSTRALIAN IT

MILLIONS of customers around the world may be affected by the Epsilon data breach as the fallout from an attack on the giant US marketing and email service firm continues to spread.

Retailer Marks & Spencer has become the first British company to warn its customers their names and email addresses have been exposed, while in Canada the Best Buy chain, Air Miles and AbeBooks are contacting loyalty program members.

Sony PlayStation suffers massive data breach



Recommend 3,166 people recommend this. Sign Up to see what your friends



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You are here: Home . IT Pro . Security . Article

April 30, 2012

One data breach a week: Australia

Lia Timson

IT Pro Editor

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Business told to prepare for more data breaches.





Impact of a data breach

- The total cost per data breach in Australian organisations surveyed averaged \$2.16 million (highest \$4.68M) in 2011
- Companies in the finance sector have the highest per capita cost of \$201 per record (average is \$138 per record)
- Organisations with external consulting support reduced cost of data breach by up to \$45 per record
- Organisations with a CISO responsible for overall data protection strategy reduced cost of data breach by up to \$35 per record

Based on data breaches experienced by 22 Australian companies within 10 industry sectors in 2011 – Finance sector represented largest portion of sample-Cost of Data Breach Study: Australia, Ponemon Institute LLC (sponsor Symantec), March 2012

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Security

How will you know if the data has been accessed or used inappropriately?

What happens when there is a breach of privacy and data has been accessed, used or disclosed?

Do you have sufficient resources or insurance to cover the cost of data breaches?

What data breach response plans are in place to deal with the breach?



Security



Causes of data breach:

Malicious or criminal attack (36%)

- Hackers or criminal insiders (employees, contractors, cloud providers, business partners) typically cause the data breach
- Viruses, malware, worms, trojans
- SQL injection
- Theft of data-bearing devices
- Social engineering

Negligence (32%)

- Negligent employee or contractor
- IT and business process failures

System glitch (32%)

(Based on data breaches experienced by 22 Australian companies within 10 industry sectors in 2011 – Finance sector represented largest portion of sample-' Cost of Data Breach Study: Australia', Ponemon Institute LLC (sponsor Symantec), March 2012)

Security - Safeguards

- Independent audits by trusted third parties required by new Bill
- Ensure the security of credit information in transit (encryption)
- Run tests on systems and ensure that vulnerabilities are identified and remedied
- Implement adequate controls in the preservation of audit trails
- Screen and monitor data handling employees
- Inform staff of policy/practice changes, outages, access etc
- Develop a data breach response plan



Governance

- Does your organisation have someone in a senior position who is responsible for privacy?
- Is the data in your organisation protected by thorough and effective risk management strategies to the same (or higher) levels as other vital assets?
- Is there a culture of respect for privacy?
- What is the policy regarding collection and use of information, and how is it determined?
- What accountability mechanisms are in place for when things go wrong?

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Data quality



- New Bill obligates credit reporting bodies and credit providers to take reasonable steps to ensure information is accurate, up-to-date and complete
- Common data quality issues:
 - Mistaken identity, incorrect information about the individual
 - Information objectively accurate but does not comply with regulatory standards relating to permitted content
 - Inconsistent reporting of information
 - Updates to overdue payment information

Data quality - Safeguards

- Regular audits by independent entity required by new Bill
- Provide adequate training to staff on information handling practices
- Data quality managers to validate new files
- Implement input validation checking to ensure that information is correctly formatted
- Identify information entry points to track the origin
- Schedule routine information cleansing and checking

Transparency

- Transparency about information collected is doubly important:
 - For consumers impact on livelihood, identity and reputation
 - For credit providers and credit reporting bodies impact on levels of trust, compliance and business practices
- New Bill mandates the open and transparent management of credit reporting information
 - Consumer education is vital to realise benefits of comprehensive credit reporting regime (See 'Credit impacts of more comprehensive credit reporting in Australia and New Zealand' PERC Results and Solutions 2012, sponsor Dun & Bradstreet)
 - How many consumers only find out about the existence of their credit information file after damage has already been done?

Transparency

In a Newspoll survey conducted on behalf of Dun & Bradstreet in 2009, 86% of Australians had never seen their credit information file

Benefits of Consumer Awareness:

- For consumers knowing about their credit information file provides incentive to take care of their record, so when the time comes to obtain credit, issues are minimised
- For credit providers reduce percentage of declined credit applications, reduce processing time, increase business.
- Transparency also builds reputation of openness and trust

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Problems with consent 'front end loading'

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- ➤ Avalanche of notices ≠ more privacy
- 'Take it or leave it' approach at odds with real consent
- Risk shifted to consumers, who may not have the time/patience/ability to comprehend the terms

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Transparency

Standard Information Sharing Label

The recipient requests access to certain information for the purpose and duration below.		
Who	Facebook, Inc. (http://www.facebook.com)	
What	Status Update [Show Me]	
From	Status update form on this web page [Highlight]	
When	On clicking "Post"	
Why	Share status with selected audience (Friends) Personalize advertising on Facebook	
For How Long	Indefinitely, until deleted	
Output To	Personal and audience timelines. Also available through Facebook's OpenGraph API to applications with read_stream permission from any permissioned audience member.	
Additional Terms		
Master Agreement	This agreement is governed by the April 26, 2011 Facebook Statement of Rights and Responsibilities. https://www.facebook.com/legal/terms	
3rd Party Ratings	Trust Rating 4.3/5 [X X X >] Example, Inc. (http://example.com) 2011-11-04	
Storage	A record of this agreement will be stored at PortableContext.org.	

- > Today, many ways to improve notice and transparency
- Use of plain English
- Layered privacy notices
- Standard information sharing label

(Kantara Initiative - Standard Information Sharing Label, released August 2012)

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Transparency

Date of Birth ZU ZO Z P Occupation EMG/NEER Address 20 STREET RES/DENT/AL Post Code XX4 0XX	Date of Birth Occupation EMGINER Address 20 STREET CITY TOWN Post Code XX 4 0 X X	Confusing and legalistic language. Closely spaced text, small italic font in light grey. Unnecessary – means little to public.
We may share your information with credit reference agencies and other companies for use in credit decisions, for fraud prevention and to pursue debtors. We would like to send you information about our own products and services, as well as those of selected third parties, by post, telephone, email and SMS. If you agree to being contacted in this way, please tick the relevant boxes. Post Phone email SMS We would also like to share your information with other companies so that they may send you information about their products and services, by post, telephone, email and SMS. If you agree to your information being shared in this way, please tick the box. If you need any further information please write to us at 10 Street Name, Town Name, County Name AB12 3CD. Customer Signature Date Simple language, clear font and style. Clear opportunity to agree to marketing.	X Limited is a company incorporated in England and is a member of the X Retail Group ("the Group"). The Group ("we/us") also includes Y Limited and Z Limited and their associated companies from time to time-Une personally, identifiable. Information you, provide will, be processed in accordance with the Data Protection Acts 1984 and 1998 and other applicable laws. (We will use your information so that we can process your order. This includes administering any accounts, processing your bonk/credit card details in order to obtain payment, arranging delivery of any goods purchased, and the prevention and detection of fraud. We can hand over your information to anyone to whom we transfer our rights and duties under our agreement with you or if we have a duty to do so and the low allows us to do it. We will use your information for market research and the marketing of our own and third parties' products and services. This may include contacting you by post, telephone, email or SMS unless you indicate you do not want to be contacted in any of these ways by calling us on 0870 23 45 573/We will use your information to search the files of credit reference agencies who will record that search. This information may be used by other lenders in making credit decisions about you, members of your household and those with whom you may be financially linked. Information held about you by the credit reference agencies may already be linked to records relating to people with whom you are financially linked. For the purposes of credit searching, you may be treated as financially linked in the assessed with reference to any associated records/We will share your information with other companies, for the purposes of market research and the marketing of their products and services, unless you indicate that you wish to be excluded from such uses by contacting us on 08701 234 567(9) signing this form, you consent to the information you provide being processed for the above purposes.	Raises Privacy and Electronic Communications Regulations problems and 0870 number does not provide easy means to opt-out consistent with the medium (script).
opt out of marketing. by post. If you do not agree to being contacted in this way,	Specific rules for marketing by email, telephone and SMS apply. Please see our guidance on the Privacy and Electronic	Confusing language. Unexpected use. Good practice would be to obtain consent.

('Privacy Notices Code of Practice', Information Commissioner's Office (UK), June 2009, p 13)

INTEGRITY SOLUTIONS

Transparency

COS ...strative fee chars become due and payable immediately and will not be to the terms of any default notice issued by you. Using your personal information Title that people will 6. Personal information which you supply to us may be used in a understand. number of ways, for example: · To make lending decisions For fraud prevention For audit and debt collection For statistical analysis (i) We may share your information with, and obtain information about you from, credit reference agencies or fraud prevention agencies. If you apply to us for insurance we will pass your details to the insurer. Information provided by you may be put onto a register of claims and shared with other insurers to Clarity about who prevent fraudulent claims. personal information is (ii) We will not disclose any information to any company outside the XXXX Bank Group except to help prevent fraud, or if shared with and why. required to do so by law. (iii) For further information on how your information is used, how we maintain the security of your information, and your rights to Clear info about how access information we hold on you, please contact: (clear web to find out more. link/freephone etc..) Easy, free access.

become due and payable immediately and will not be to the terms of any default notice issued by you. Title doesn't mean much DPA Statement 4 to the public. 6. I/we agree that You and any lender resulting from this application (the "Lender") shall be entitled to use and process, by any medium, the information given by me/us which may be acquired during the lifetime of any loan for the following Unnecessarily complicated language. (i) to provide data and search the files of credit reference Use of Lorme, we or us agencies or fraud prevention agencies whether before or during the lifetime of any loan granted me/us by the Lender etc adds to confusion. (ii) to disclose the data to credit reference agencies when required by them for future applications for finance by me/us or my/our financial associates unless I/we successfully file a disassociation with the credit reference agencies (iii) to disclose the data to any other company within the XXXX Bank Group or to any third party at any time for the purpose of Unclear, 'offputting' assessing my/our application and administering and enforcing notice - seems like a any subsequent loan difficult or expensive (iv) to disclose the data to any third party who replaces my/our process. People may not By submitting your personal data you CONSENT to it being know what a subject access request is. We will share information about you within the XXXX Bank Group and also with other selected companies to provide you with information about products/services which we believe may be of interest to you. Under the terms of the Data Protection Act 1998 you have the Small print, not easy to right to make a subject access request. All requests must be do (i.e. contact branch). made in writing to our head office. There is a charge for this Opt out statement not next to statement about If you do not wish to receive marketing information from XXXX Bank Group or othe marketing information.

Key privacy traps to avoid

- X Privacy is about compliance with law so privacy governance= lawyers
- X Bundled consent will do the trick
- X Privacy is just about managing our risk
- X Collect now, think of how to use later
- X We will try to get away with what we can and pull back later if necessary
- X We will avoid talking to privacy advocates because we won't like what they say



Respect and trust essential

✓ Customer-centric approach

- Customer control or assurance that organisation has things under control
- Not relying always on consent for control
- ✓ Fair allocation of risk fair approach when things go wrong, especially when more than one organisation involved
- ✓ Go beyond mere compliance with law



Key question

- Privacy law is just one dimension
 - Ticking boxes against privacy principles can miss key issues
 - Compliance does not mitigate all privacy risks
- KEY QUESTION IS: what harms could arise?
 - Consumer livelihood impacted can't buy house, can't open bank account, reputation destroyed

Trust is reduced when:

- Risk is shifted from organisation to consumer
- No recourse for consumers when things go wrong
- Scope for function creep exists

End result: A deficit of trust

- Consumers avoid engagement or switch to competitors
- Consumers become defensive minimise or falsify responses
- Missed opportunities to develop relationships
- Innovative products and services unused
- New security vulnerabilities

Examples



Thodey thumps Telstra team over trust breach

Telstra's CEO, David Thodey, has told his team that the customer privacy breach that occurred over the Smart Controls scandal "must not happen again", with privacy "an essential requirement and our license to operate".... "customer trust is both precious and fragile, taking months and years to build, but can be broken in one day". July 2012

- Privacy advocates raise concerns over Facebook's facial recognition technology Privacy advocates warn that Facebook's facial recognition technology could be used to track people down, and access their personal details without their permission. June 2011
- Victorian Privacy Commissioner Access Card / National ID Card 'Nothing to hide, nothing to fear', directed at each member of the public, should be turned around and directed at government as: 'No legitimate reason to know, no legitimate reason to ask'." Paul Chadwick, Victorian Privacy Commissioner. May 2006

A PIA can help

- Privacy strategy for early stage of the project
 - ✓ Identify key privacy issues, stakeholders, principles
- PIA on high level design
 - ✓ Are the fundamentals right?
 - ✓ Is it a good idea?
- PIA on detailed design / build
 - Have recommendations been implemented?
 - ✓ Have further issues emerged?
- PIA on implementation
 - ✓ Have recommendations been implemented
 - ✓ Are privacy policies easy to read and transparent?
 - ✓ Is there good governance and complaints mechanisms

Conclusion

- Global privacy regulatory developments increasing
- Data breaches are costly, especially in the finance sector
- Comprehensive credit reporting brings to focus the importance of security, governance, data quality and transparency
- Privacy is more than mere compliance build trust, avoid shifting the burden of risk

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Further Information

- 'Credit impacts of more comprehensive credit reporting in Australia and New Zealand' PERC Results and Solutions 2012, (sponsor Dun & Bradstreet) perc.net/files/PERC%20Report%20-%20Final.pdf
- '2011 Cost of Data Breach Study: Australia', Ponemon Institute LLC (sponsor Symantec), March 2012 www.symantec.com/content/en/us/about/media/pdfs/b-ponemon-2011-cost-of-data-breach-australiaus.pdf?om_ext_cid=biz_socmed_twitter_facebook_marketwire_linkedin_2012Mar_worldwide__CODB_Australia
- '2012 Data Breach Investigations Report', Verizon, 2012 www.verizonbusiness.com/resources/reports/rp_data-breach-investigations-report-2012_en_xg.pdf
- 'Privacy Notices Code of Practice', Information Commissioner's Office (UK), June 2009 www.ico.gov.uk/upload/documents/library/data_protection/detailed_specialist_guides/privacy_notices_cop_final.pdf
- 'Ten Steps to Develop a Multilayered Privacy Notice', The Centre for Information Policy Leadership, 2007 www.hunton.com/files/Publication/37a71d77-14c4-4361-a62b-89f67feb544f/Presentation/PublicationAttachment/e7ffca9d-da66-4ed6-a445-f8fdc0b97e22/Ten Steps whitepaper.pdf
- 'Credit Reporting Literacy', United States Government Accountability Office, May 2005 www.gao.gov/new.items/d05223.pdf

Questions?

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